Everyone Starts Here Parties/Facials 50% Discount

Reorders & Online Orders 50% Discount

Dovetail 15% Discount

NSD Commission

9% on First Line Offspring 4% on Second Line Offspring 2% on Third Line Offspring 2% on Top 10 4th Line Offspring

NSD Area Leadership Development Bonus

\$200 for each Senior Sale Director \$300 for each Future Executive Sales Director \$500 for each Executive Senior Sales Director \$800 for each Elite Executive Senior Sales Director \$800 for each National Sales Director Personal Unit

Sr. Director Commission \$25,000 - \$300,000

4% - 6% of Offspring Unit Wholesale Production \$500 New Offspring Bonus for each: On The Move, Fabulous 50's &/or Honor's Society

Sales Director Wellness Award

\$750-\$1800

Sales Director Car Program

Pink Cadillac (or up to \$900 Monthly)

Qualify:

2 Consecutive **Ouarters** Unit production totaling \$96,000wh +\$1000 Cash Bonus when Qualify/Requalify

Sales Director Car Program

Toyota Camry or Chevy Equinox (or \$500 Monthly)

Qualify:

2 Consecutive **Ouarters** Unit production totaling \$54,000wh

Director Unit Development Bonus

Your Future with...
MARY KAY

\$300 for each month 3-4 Qualified* Unit Mbrs

are added to the unit

\$500 for each month

5+ Qualified* Unit Mbrs are added to the unit.

*min \$600 wholesale order

Personal **Team Members**

1 - 4 tms = 4%5 tms = 9%

5 + \$600 = 13%plus \$50 bonus for 4th+ recruit

Consultant Car Program

\$20,000 unit/team whis & 14+ active personal team mbrs (in 1-4 months)

Earns Chevy Cruze (or \$375 monthly)

Sales Director Unit Commission

\$0-\$3,999 = 9% \$4,000+ = 13% (paid on personal wholesale orders, too)

New Director Bonus Program

\$1,000 = On The Move (first 3 months) \$1,000 = Fabulous 50s (first 6 months) \$1,000 = Honors Society (first 12 months)

Sales Director Unlimited **Personal Team Building Bonus**

\$100 for EVERY new Qualified* Pers. Team Mbrs

Quarterly Star Consultant Bonus

\$300 5-9 Stars/Otr \$400 10-14 Stars/Qtr \$500 15+ Stars/Otr

Sales Director Monthly Wholesale Bonus

Bonus......Unit Wh Production \$500.....\$5,000 Wh Production \$600.....\$6,000 Wh Production \$700.....\$7,000 Wh Production +\$100 for every \$1000 wh Prod.